



International Exhibition  
for Food, Drinks, Packaging and Equipment

**08 - 11 November 2017**

**Inter Expo Center**

Please tick!

- |   |  |   |
|---|--|---|
| <input type="checkbox"/> Meat and meat products (Meatmania)                       | <input type="checkbox"/> Bakery and confectionery (Bulpek) | <input type="checkbox"/> Organic products |
| <input type="checkbox"/> Dairy products and specialised equipment (World of Milk) | <input type="checkbox"/> Wines and spirits (Salon du Vin)  | <input type="checkbox"/> Others           |

Company / Address:		
		VAT Number:
Phone:	Fax:	E-mail / Internet:
Contact person:	Stand leader:	Department:

DEADLINE 15.09.2017

<p><b>A Indoor space only (min.15 m<sup>2</sup>) ..... m<sup>2</sup> x 78,00 EUR</b></p> <p><small>Includes: space, general lighting, general aisle cleaning and security of the hall beyond working hours</small></p>	<p><b>B Standard stand building ..... m<sup>2</sup> x 18,00 EUR</b></p> <p><small>Rear &amp; side walls, 4 chairs, 1 interview table, 1 exhibition table, 1 spotlight per 3 m<sup>2</sup>, standard stand inscription, electricity (220 V up to 2 kW), carpeting, general lighting, stand cleaning, general aisle cleaning and security of the hall beyond working hours.</small></p>
--	---

**C** In case the stand will not be constructed by Inter Expo Center, the construction contractor ought to sign a separate contract with the organizer.

**Type of stand:**

<input type="checkbox"/> Row stand (Min. size 12 m <sup>2</sup> )	<input type="checkbox"/> Corner stand (Min. size 18 m <sup>2</sup> ) <small>+10% on base rate</small>	<input type="checkbox"/> Head stand (Min. size 30 m <sup>2</sup> ) <small>+15% on base rate</small>	<input type="checkbox"/> Island stand (Min. size 60 m <sup>2</sup> ) <small>+20% on base rate</small>	<input type="checkbox"/> Two-floor stand (Min. size 36 m <sup>2</sup> ) <small>+50% on base rate</small>
--	---	---	---	--

<p><b>Registration Fee:</b> Listing and trademark in the online catalogue of the exhibition, 50 invitation cards, exhibitor passes, 1 parking card</p> <p style="text-align: right;"><input checked="" type="checkbox"/> <b>90,00 EUR</b></p>	<p><b>SUM (EUR):</b> _____</p> <p><b>20% VAT (EUR):</b> _____</p> <p><b>TOTAL (EUR):</b> _____</p>
---	--

**Terms of Payment:** 30 % of the rental fees (without deduction) must be transferred to the bank account immediately upon receipt of the invoice, and 70 % - 30 days before the start of the exhibition. **Inter Expo Center Ltd. VAT № BG121122275 Bank account in EUR: IBAN: BG45UNCR96601426037707 SWIFT BIC: UNCRBGSF, UniCredit Bulbank, Sofia, Bulgaria.** If the invoice address is different from above, please provide invoice address.

We confirm our agreement to the conditions of participation above and overleaf.

Place and date:

**Organizer:** \_\_\_\_\_  
Authorised signature / stamp

**Exhibitor:** \_\_\_\_\_  
Authorised signature / stamp



**Inter Expo Center Ltd.**  
147, Tsarigradsko shose Blvd., BG-1784 Sofia, Bulgaria  
Tel.: (+359 2) 9655 279, 9655 274, 9655 277, Fax: (+359 2) 9655 231  
e-mail: food-exhibitions@iec.bg, www.food-exhibitions.bg

## I. Conditions for Participation

### 1. Place of Holding

INTER EXPO CENTER (IEC)  
147 Tsarigradsko Chose Blvd., BG-1784 Sofia, Bulgaria

### 2. Organizer

Inter Expo Center Ltd. (in specific cases on contractual grounds - in partnership with other persons). Phone: (+359 2) 9655 220; fax: (+359 2) 9655 231  
e-mail: [iec@iec.bg](mailto:iec@iec.bg)

### 3. Right to Participate

Right to participate in the exhibitions have Bulgarian and foreign physical persons and legal entities, state institutions and other persons, offering products and services which fall within the branch list of the respective exhibition. The Exhibitor may only present products and services not prohibited by law. Exhibitors presenting arms, explosives, poisonous, toxic and other substances for the presentation of which licenses/registrations issued by a state authority are needed, shall provide all necessary documents by themselves and shall notify the Organizer.

### 4. Registration

#### 4.1. Application for Participation

Application for participation shall be made by the Exhibitor by filling in, signing and submitting the standard form of Application Contract for the respective exhibition within the deadlines set, and in particular cases - by signing a special contract for participation with the Organizer. The written confirmation of the Application Contract on the part of the Organizer shall be considered to be the moment of conclusion of the contract between the two parties. The issued by the Organizer proforma-invoice shall also be deemed to be confirmation in writing. The Exhibitor shall be bound by the General conditions, unless the special contract stipulates other regulations.

The Exhibitor is entitled to make revisions to the signed Application Contract, provided they are made in writing not later than 60 (sixty) days before the opening day of the respective exhibition and after they are coordinated with the Organizer.

#### 4.2. Registration of Sub-exhibitors

The Exhibitor shall be obliged to register the sub-exhibitors at the rented area by listing them in the Application Contract for the respective exhibition. The Exhibitor shall not be entitled to concede all or part of the rented area or to advertise third parties and/or their registered marks without the consent of the Organizer. In case of established violation of the present Item, the Organizer reserves the right, due to guilty behavior of the Exhibitor, to terminate the participation of the Exhibitor and/or to impose a 50% (fifty percent) of the price of the ordered exhibition area sanction.

#### 4.3. Refusal to Participate

Refusal to participate shall be accepted, if it has been received in writing not later than 60 (sixty) days before the opening of the exhibition. After this deadline the Exhibitor shall pay a penalty amounting to 30% (thirty percent) of the rent price of the ordered exhibition area, as well as the full price of the services provided in connection with the participation of the Exhibitor in the exhibition. In case the Organizer suffers higher damages as a result of the refusal, the latter is entitled to claim the full amount of the damages.

## II. Services

### 1. Indoor Space Only Rent

The Organizer shall provide the ordered exhibition area taking into consideration to the maximum degree the Exhibitor's requirements and the concept for the overall exhibition space arrangement of the exhibition. The indoor space only rent includes: cleaning of the aisles between the stand/bungalow and of the other common areas, wastes collection and disposal during the exhibition, general electricity, ventilation and heating costs, general security of the hall beyond working hours, general information services. The indoor space only rent does not include: construction, cleaning of the stand/bungalow and other services.

The exhibition area rented shall be given to the Exhibitor for the time stipulated in the Application Contract and shall be vacated of exhibits and properties according to conditions set out individually for each exhibition.

Rented exhibition space should be released on schedule.

In case of need of further employment out-of-hours, beyond the schedule for dismantling and removal, then the exhibitor shall declare this fact in advance, within a period not later than 7 working days before the respective exhibition, and shall possibly receive permission from the organizer.

Lack of authorization from the Organizer shall result in no remain of exhibits and/or booth equipment in the exhibition halls after the stipulated number of days for assembly and disassembly for the corresponding exhibition.

In case of registered violation of this provision the Organizer shall be entitled to charge the respective exhibitor a penalty fee of € 2,000 for the first day and € 2,500 for each day of delay, until the final release of exhibits and/or booth equipment from the rented areas.

In case exhibits and/or booth equipment prevent the use of exhibition space, the organizer has the right to dismantle, pack and transport the exhibits and/or equipment to the exhibitor who is in delay to release of the used exhibition space, to a warehouse at Inter Expo and Congress Center, and leave them there for storage.

All the risks and costs associated with the above, including accrued penalty fee, shall be charged to the exhibitor who shall, without protest and charges, pay the due sum within three days of receipt of the notice. The exhibitor shall receive the property that has, due to the fault of a contractual obligation, remained in custody in storage at the premises of complex Inter Expo and Congress Center, only upon presentation of a payment document for amounts paid under the notice delivered to him.

### 2. Arrangement of Exhibition Areas

#### 2.1. Standard Stand

The Exhibitor may order in writing with the Application Contract the rent of standard stands. The rent of the standard stand includes design, assembly and disassembly of the stand, partition walls, floor cover, standard inscription, standard equipment for ordered minimum stand, listed in the Application Contract for the respective exhibition.

### 2.2. Individual Stands and Bungalows

At the Exhibitor's written request the Organizer shall prepare plans for construction of individual stands and bungalows as per the Exhibitor's requirements.

### 2.3. Stands and Bungalows Construction by Another Contractor

In cases when the Exhibitor constructs and arranges the stand/bungalow or assigns these activities to another party, the Exhibitor, respectively the other party, shall sign a separate contract with the Organizer. In these cases a construction permission fee and a stand / bungalow plan approval fee shall be paid which are described in details in the contract. **The Exhibitors may present their exhibits only at the exhibition area ordered and paid in favor of the Organizer.**

### 3. Congress Center

The Organizer provides against additional payment congress halls and technical equipment in IEC for holding of accompanying the exhibitions events - congresses, seminars, business meetings, presentations, etc.

Phone: (+359 2) 9655 249, (+359 2) 9655 205; fax: (+359 2) 9655 231  
e-mail: [events@iec.bg](mailto:events@iec.bg)

### 4. Forwarding Services, Customs Clearance and Insurance

The exclusive and official forwarding agent on the territory of the IEC is: Expo Logistik Ltd.

Phone.: (+359 2) 9655 296, (+359 2) 9655 297; Fax: (+359 2) 9655 258  
e-mail: [expologistik@iec.bg](mailto:expologistik@iec.bg)

### 5. Other Services

The Organizer may render other services at the Exhibitor's written request and payment as per the form of the respective exhibition.

### 6. Security and Risk-Bearing

The Organizer shall provide the general security of the exhibition and shall not bear responsibility for damages and losses at the exhibition stands caused to the Exhibitor by third parties within the working hours of the exhibition.

The Organizer recommends that the Exhibitors insure their property against the respective risks in order to guarantee their interests.

### 7. Working Hours

Working hours in the days of assembly and disassembly of the exhibition constructions shall be set out individually for each exhibition.

## III. Terms and Manner of Payment

The Exhibitor shall pay 30% (thirty percent) of the amount specified in the Application Contract against proforma-invoice by the time of signing of the Application Contract. The remaining amount, including the additionally requested services shall be paid under the terms and conditions set out in the Application Contract of the respective exhibition. Exhibitors which failed to pay the full amount of their obligations shall not be let to participate in the exhibition.

For the services requested by the Exhibitor during the week before the opening of the exhibition as well as during the exhibition, another 20% (twenty percent) over the price shall be calculated for urgency of execution. Services requested during the exhibition shall be provided if possible for the Organizer and after their payment. The Organizer's bank account is as follows:

Inter Expo Center Ltd.  
UniCredit Bulbank, Sofia, Bulgaria  
Account in EUR: IBAN: BG45UNCR96601426037707  
SWIFT Bic code: UNCRBG6F

All commission rewards due for the bank transfers shall be on the Exhibitor's account. The Organizer shall issue tax invoice in the term prescribed by the law.

## IV. Other Conditions

### 1. Fire Precaution Requirements

All construction and advertising materials and exhibits used by the Exhibitor should meet the fire and average precaution legislation requirements. The Exhibitor shall be obliged to provide access to the fire sprinklers and hydrants in the halls and on the open premises. Smoking and storing of explosive materials in the exhibition premises are prohibited.

### 2. Observance of Health and Safety at Work Regulations

The Exhibitor shall be obliged to take all possible action to protect from possible risks all persons working at the exhibition stand during the exhibition, as well as during the assembly and loading of exhibits, disassembly and unloading of exhibits in cases when the Exhibitor's stand shall be constructed by persons hired by the Exhibitor.

### 3. Intellectual Property Rights

The Organizer shall not be responsible in case any of the presented by the Exhibitor exhibits, advertising materials and/or information violate the requirements of the acting legislation for intellectual property protection. All registered marks and names related to the exhibitions remain exclusive property of the Organizer or its co-organizers.

### 4. Personal Data Protection

Personal data, gathered by the Organizer in connection with the Exhibitor's participation in the exhibition, shall be processed in compliance with the requirements of the applicable legislation and shall not be revealed to third parties without the explicit consent of the Exhibitor.

### 5. Force Majeure

The Exhibitor shall not be entitled to redress in cases when the exhibition is postponed, canceled or terminated due to force majeure (act of nature). "Force majeure" is to be construed as: war, natural disaster, strike and other events out of the control of the Exhibitor and the Organizer.

## V. Final Provisions

1. The Organizer shall have the right to make revisions to the General conditions for participation, for which he shall immediately notify the Exhibitor.
2. In cases not governed by the present General conditions, the general provisions of the Bulgarian legislation shall be applicable in the relations between the parties.
3. All disputes that have arisen in connection with the fulfillment of the General conditions, shall be settled through negotiations. If the dispute cannot be thus solved, it shall be brought to the Arbitration court at the Bulgarian Chamber of Commerce and Industry.